



# William K. Keefer SIOR

BROKERAGE SENIOR VICE PRESIDENT/PRINCIPAL | CINCINNATI



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## EDUCATION AND QUALIFICATIONS

Bachelor's degree in Marketing, University of Cincinnati – Cincinnati, OH

Licensed Real Estate Salesperson: OH, KY

## AFFILIATIONS AND MEMBERSHIPS

SIOR  
NAIOP

## CONTACT DETAILS

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## AREA OF EXPERTISE

Bill joined Colliers International in 1987. As a Senior Sales Vice President, he is responsible for leasing and selling industrial real estate throughout the Greater Cincinnati and Northern Kentucky market areas. Bill specializes in the sale and leasing of single and multi-tenant industrial buildings as well as tenant representation, investment analysis, brokerage opinion of value analysis and industrial requirements.

## PROFESSIONAL ACCOMPLISHMENTS

- Cincinnati Area Board of REALTORS® Commercial Top Producer's Club 1989-2009
- Cincinnati Area Board of REALTORS® "Top 3 Industrial Brokers" 1999, 2002, 2009

## BUSINESS BACKGROUND

In just the past three years, Bill has successfully managed more than \$40 million in sales and \$17 million in lease transactions, totaling over 4.2 million square feet. He closed on over \$32 million in sale or lease transactions totaling over 1.415 million square feet in 2009. The following companies are representative of the many organizations Bill has served:

- Standex
- KOI Auto Parts
- Bonfiglioli USA
- G.E. Business Prop.
- Honeywell
- International Paper Company
- Prime Source

- Rhinestahl Corp.
- RREEF
- Cinergy
- Duke Energy
- ESSI
- First Industrial
- Key Bank
- Klosterman Baking Co.
- KP Properties
- Mestek Inc.
- Homan Metals
- Sandvik Coromat
- Standard Publishing
- STAG Capital

## COMMUNITY INVOLVEMENT

Saint Elizabeth Hospital Business Support Committee - Volunteer