



# About Colliers International

## GREATER CINCINNATI

### Our History

Colliers International | Greater Cincinnati is a full-service commercial real estate firm serving clients nationally and internationally. Founded in 1958 by West Shell, Jr., our firm has deep roots in the Greater Cincinnati community. Quickly recognizing the opportunity to change the local landscape, Mr. Shell set out on a growth plan that established West Shell Realtors as the leading full service real estate company in Greater Cincinnati.

West Shell, Jr. sold his interest in the company in 1985 to George Ballou, a local entrepreneur, who placed a greater emphasis on growing the commercial side of the business. In 1991, Mr. Ballou sold the company to the Joseph Rippe family, who sold the residential division to Coldwell Banker in 1997. West Shell Commercial, Inc. reorganized under the control of the Rippe family until 2000, at which time Shenan P. Murphy, along with seven of the firm’s senior agents, purchased the company. Immediately after the purchase, Mr. Murphy signed an affiliation agreement with a national commercial real estate service provider, quickly becoming one of its top producing partners. In 2010, West Shell continued its evolution and took another giant leap forward by joining one of the world’s most recognized commercial real estate brands, Colliers International.

By leveraging local expertise with our global reach, Colliers International | Greater Cincinnati accelerates the success of owners, corporate occupiers and investors by offering innovative, customized solutions and seamless service.

### Quick Facts About Colliers International | Greater Cincinnati

- Founded in 1958. Proudly owned and operated full-service commercial real estate company. Shenan P. Murphy and seven long-term brokerage professionals are company owners.
- Affiliation with #2 ranked commercial real estate firm, Colliers International, provides knowledge of local real estate conditions across the world.
- Headquartered in a 10,000-square-foot office in downtown Cincinnati. Satellite property management offices are located in Covington, Kentucky, Blue Ash, Symmes Township, and Dayton, Ohio.
- Recognized as a member of the “Commercial Top Producers Club” by the Cincinnati Area Board of Realtors and as a “Power Broker” firm for both leasing and sales by CoStar Group.
- Professionals recognized for excellence by industry groups, such as SIOR and IREM, and community service organizations.



### Colliers International by the Numbers

Number of Offices	4
Number of Employees	48
Number of Brokerage Advisors	31
Number of Property Managers	6
Number of SIOR’s	7
Number of CCIM’s	5
Number of RPA’s	1
Number of CPA’s	2
Avg Broker Tenure	15 yrs
Square Feet Managed	9 M
Annual Transactions	320+

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